for Higher Rankings that Lead to More Traffic



#### **SEARCH IS THE #1**

driver of traffic to a website, beating social media by more than 300%.



#### 70% OF RESULTS

searchers click on are Organic results.



#### 75% OF SEARCHERS

never scroll past the 1st page of results.



#### **INBOUND LEADS**

COST 60% less than outbound leads.

### OPTIMIZED CONTENT ATTRACTS VISITORS & LEADS

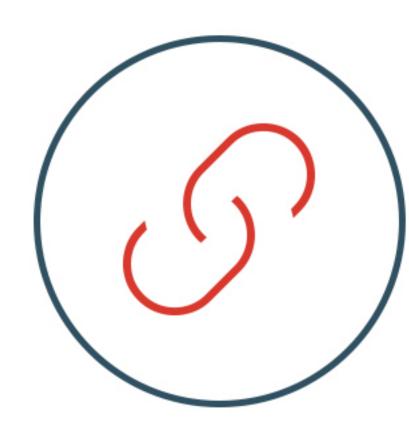
Writing new content and blogging has a bigger impact than you think.

Businesses who blog experience...



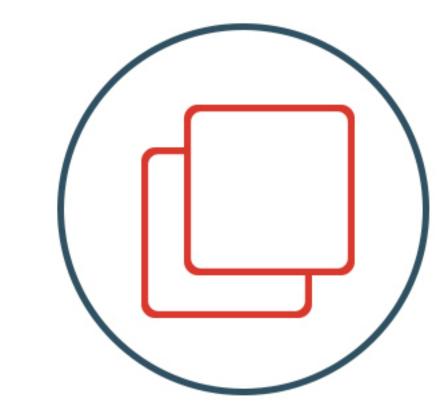
### 55% MORE VISITORS

Visitors convert to customers and sales.



97% MORE LINKS

Natural inbound links from other websites build credibility.



434% MORE PAGES

Indexed pages help build rankings and credibility.



70% MORE LEADS

Blog just 1-2x/month and expect more leads.

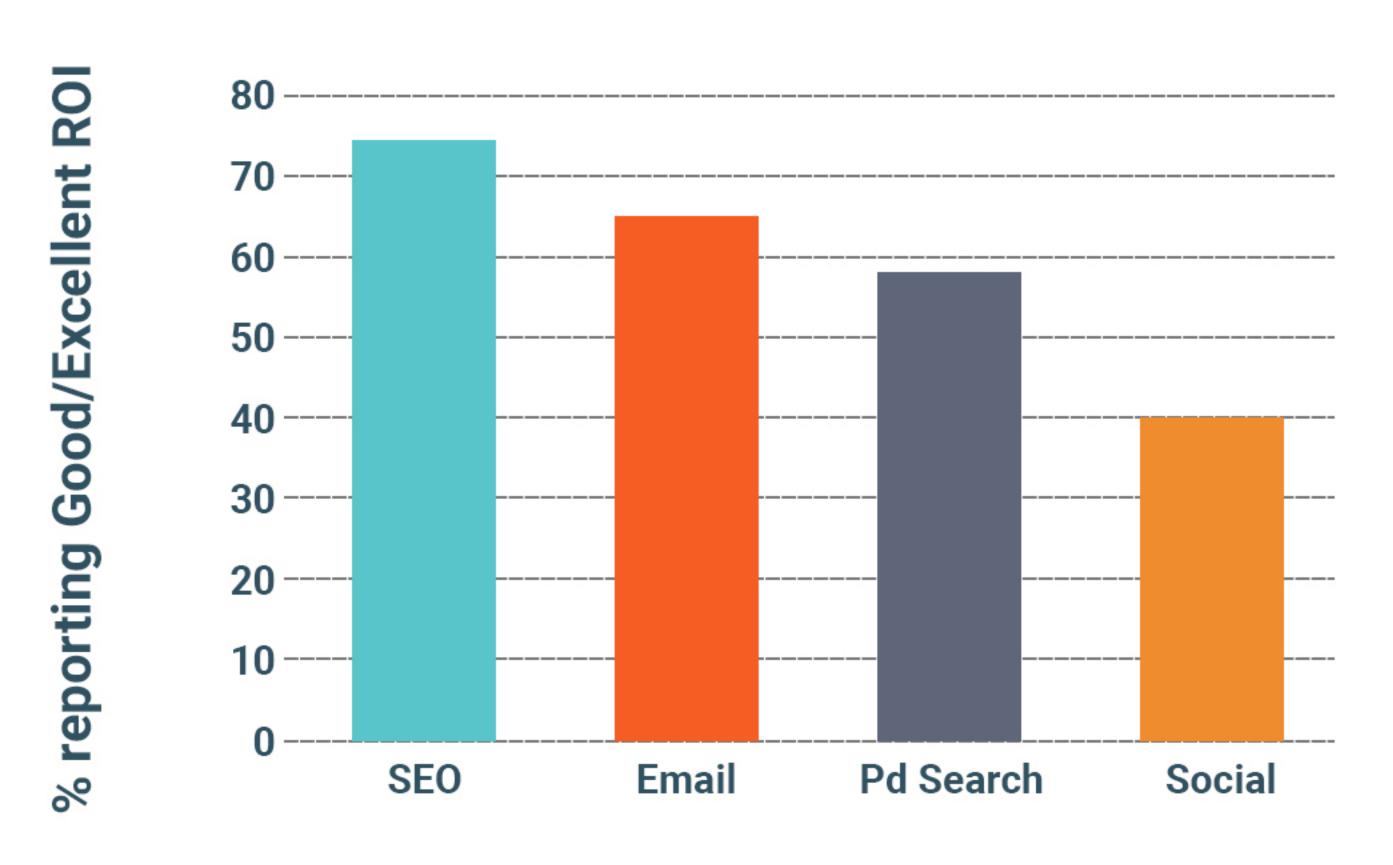


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# DID YOU KNOW? SEO HAS THE BIGGEST IMPACT ON LEAD GENERATION

Writing new content and blogging has a bigger impact than you think.

Businesses who blog experience...

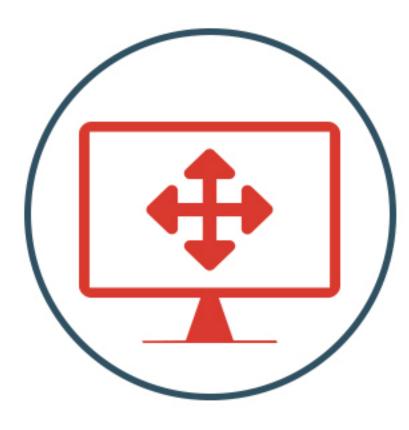


**ROI from online marketing** 

### MOBILE OPTIMIZED SITES



1/3 of Google Searches are from a Mobile Device.
Google Favors "mobile friendly" websites in search results, based on factors such as:



**SCREEN SIZE** 



**LOAD TIME** 



**FINGER FRIENDLY** 



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### TARGET LONGTAIL KEYWORDS

Long-tail keywords are longer and more specific than the usual target keywords.

For example, "healthy lifestyle motivation tips"



#### WHERE TO USE KEYWORDS:

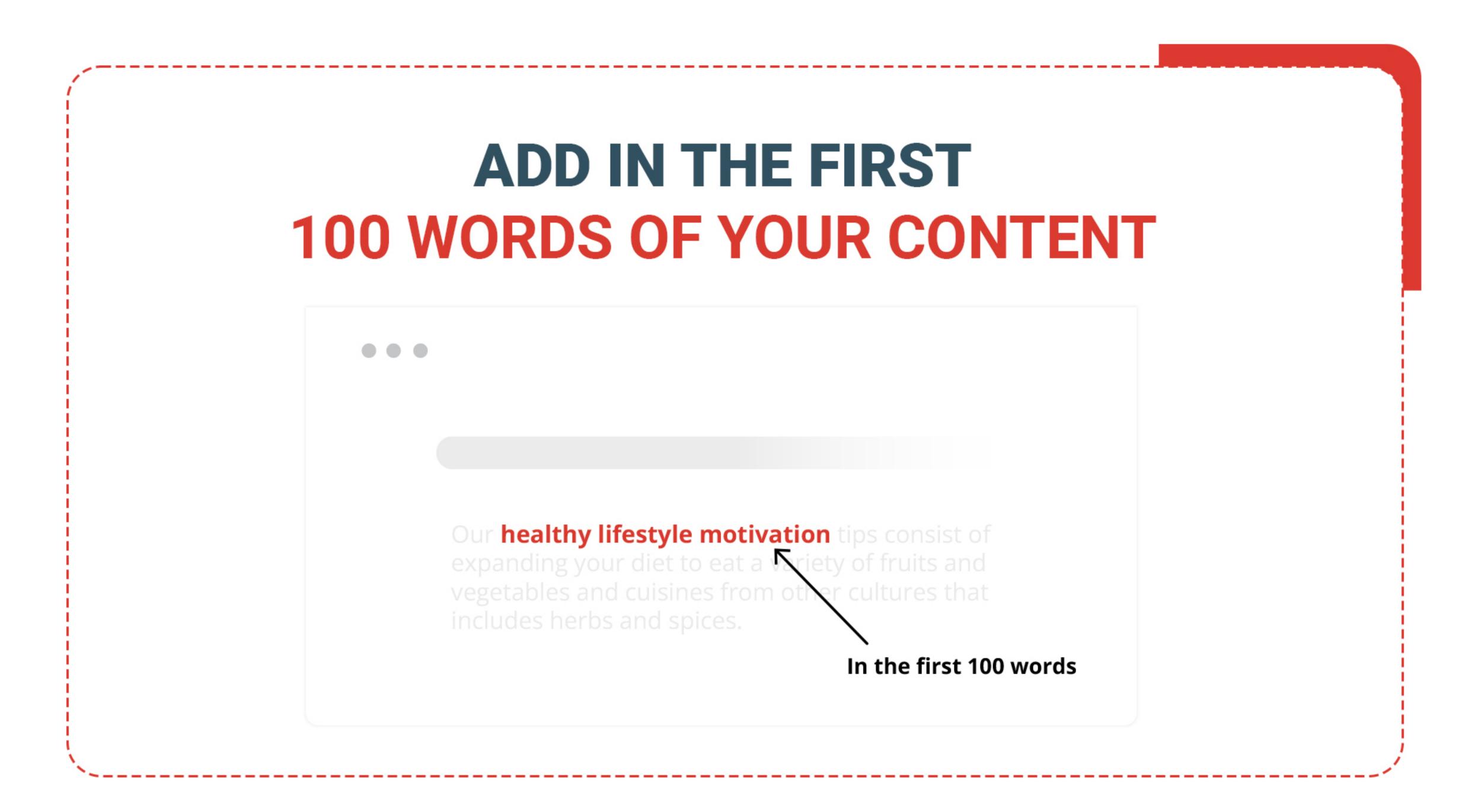
Page's title tag to optimize click-through rate (CTR)

Tips for Healthy Lifestyle Motivation

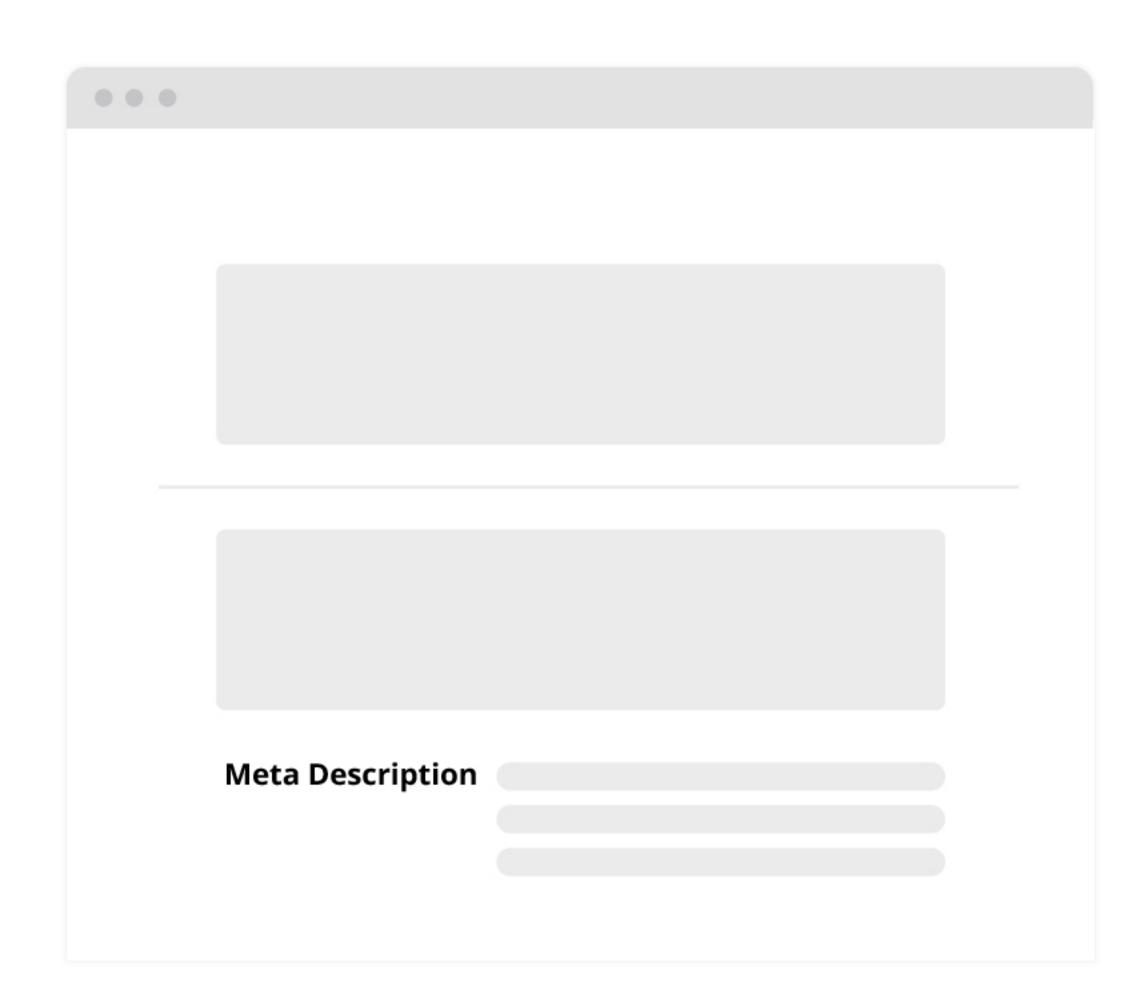
In the title tag



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# ADD KEYWORDS TO YOUR WORDPRESS PAGE META DESCRIPTION





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# INCLUDE SEO LSI KEYWORDS IN YOUR CONTENT

- **daily** motivation tips
  - how to encourage someone to live a healthy lifestyle essay
- how do you motivate someone to make healthy lifestyle...
- motivation tips for students

- Q life motivation tips
- lack of motivation to eat healthy
- motivation to get healthy and fit

### USE IMAGES TO KEEP USERS ON YOUR SITE LONGER

- Provide valuable visual content, like infographics, that help users stay on your site longer, so Google recognizes it as a site users find valuable.
- Plus, use keywords in Alt Text for the images to help with Google ranking.

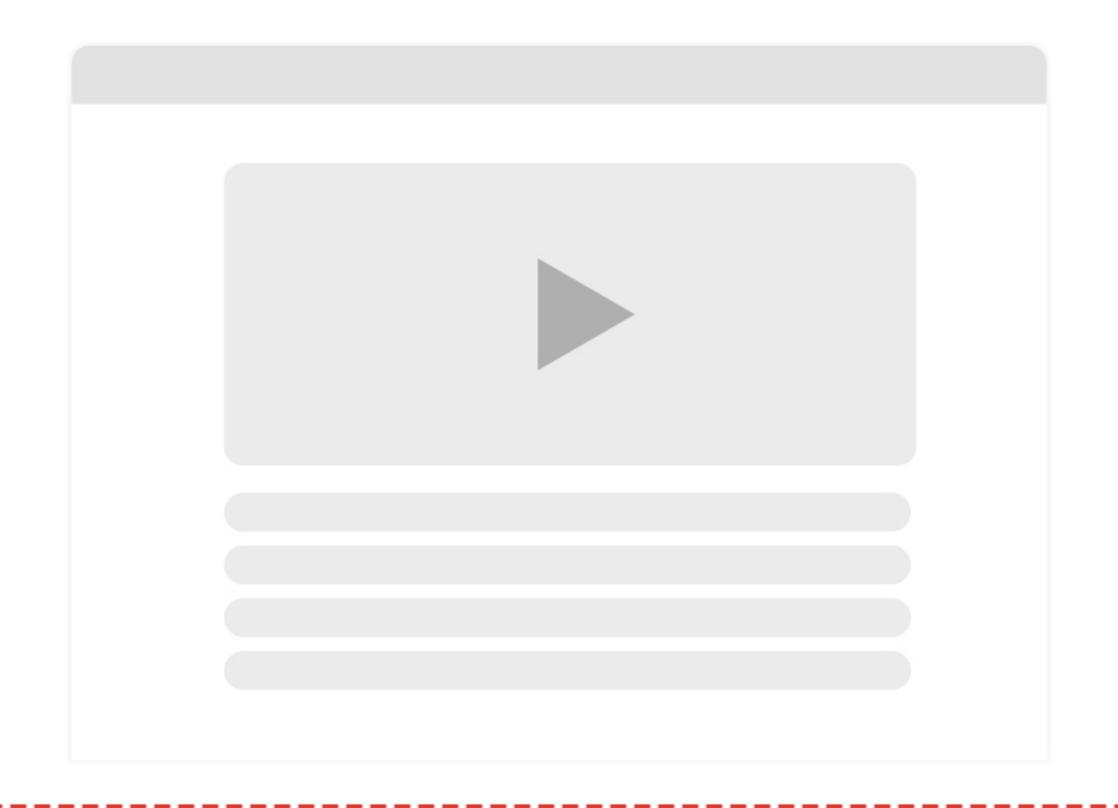




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### KEEP USERS ON SITE LONGER THROUGH VIDEO CLIPS, LONGER CONTENT, AND INTERNAL LINKING

Each blog post should include at least 2-5 internal links



# UPDATE OLDER BLOG POST CONTENT

- Add more external links
- Make it more visually appealing
- Write a new title and meta description

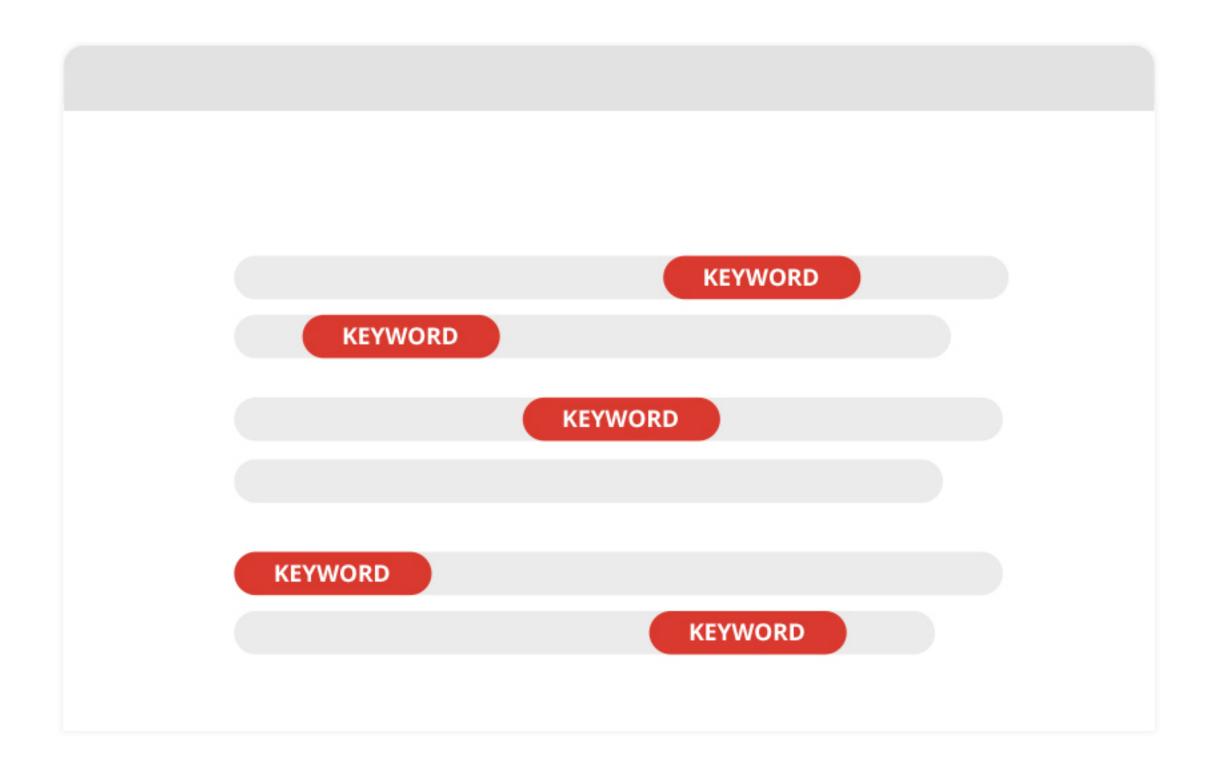




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#### **APPLY GOOGLE HUMMINGBIRD**

Include variations of your main keyword in your content



# UTILIZE GOOGLE SEARCH CONSOLE TO FIND MORE KEYWORDS YOU RANK FOR

Add those keywords to your content to boost your ranking for those search terms.



